



As used herein, Company refers to a member insurance company of Axis Insurance

Area of Practice Questionnaire

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Civil Litigation Plaintiff: If N/A, please check here and proceed to Real Estate:

1. For all attorneys in the firm who perform in plaintiff practice, what is the average number of years of experience working in this area of law? _____
2. Average number of cases these attorneys handle per year (per attorney)? _____
3. Indicate percentage of cases in the following categories:
 - a. Legal Malpractice: _____ %
 - b. Mass Tort / Class Action*: _____ %
 - c. Medical Malpractice: _____ %
 - d. Other Malpractice (Please describe): _____ %
 - e. Plaintiff Bodily Injury / Property Damage _____ %
 - f. Plaintiff Workers Compensation: _____ %
 - g. Commercial / Contract Disputes: _____ %
 - h. Other (Please describe): _____ %
 - i. Employment: _____ %
 - j. Toxic Tort: _____ %
 - k. Real Estate: _____ %

Total: _____ %
4. What is the percentage of plaintiff cases referred by you to other law firms for handling? _____ %
5. What is the average value of all plaintiff cases? \$ _____ Maximum dollar value of any one plaintiff case? \$ _____

***Class Action / Mass Tort:** Please provide the following details on all Class Action matters in which the firm was involved in the past five (5) years: (If no Class Action matters were handled, please no indicate)

Date Representation Began	Subject Matter	Capacity Served ^	On Behalf ^^	Was the Class Certified Y/N?	Total # of Class Members	Total Damages	Status

^ LC – Lead Counsel, CLC – Co-Lead Counsel, LCO – Local Counsel Only ^^ P – Plaintiffs, D – Defendants

Real Estate: If N/A, please check here and proceed to Debtor & Creditor Collections:

1. In the past three (3) years, what is the average annual number of commercial and residential real estate purchase or sale transactions handled by the Applicant Firm? Residential _____ Commercial _____
2. In the past three (3) years, provide the values of any commercial and residential real estate purchase or sale transaction handled by the Applicant Firm.

Five Largest Dollar Value Transactions:

Average Dollar Value of Transactions:

1. Residential \$ _____ Commercial \$ _____ Residential \$ _____ Commercial \$ _____
2. Residential \$ _____ Commercial \$ _____
3. Residential \$ _____ Commercial \$ _____
4. Residential \$ _____ Commercial \$ _____
5. Residential \$ _____ Commercial \$ _____

3. In the past three (3) years, of the total commercial real estate transactions handled by the Applicant Firm, what percentage involved syndications, master limited partnerships, REITs, or any other transaction involving more than five (5) passive investors? _____ %

4. In the past three (3) years, what is the average annual number of real estate transactions other than purchase or sale handled by the Applicant Firm in each category below?
- a. Mortgages, refinancing: _____ e. Litigation other than foreclosures: _____
- b. Foreclosures / Loan Workouts: _____ f. Zoning, Eminent Domain, Tax Assessment Appeals: _____
- c. Title Searches / Document Preparation: _____ g. Other (describe): _____
- d. Landlord / Tenant Disputes: _____

5. In the past three (3) years, with respect to title work handled by the Applicant Firm, please provide the average annual number of residential and commercial title searches performed in each category below:

Party Performing Search Residential **Searches** Commercial **Searches**

- a. Lawyer of Applicant Firm _____ _____
- b. Non-lawyer employee of Applicant Firm: _____ _____
- c. Lawyer not a member of Applicant Firm: _____ _____
- iv. Non-lawyer subcontractor: _____ _____

6. Does the Applicant Firm, or any lawyer for whom coverage is sought, wholly own a title agency? Yes No
- a. If "Yes", is coverage sought for such Title Agency as an additional insured on policy? Yes No
- b. Are at least 75% of the clients of said Title Agency also clients of the Applicant Firm? Yes No
7. In the past three (3) years, has any lawyer for whom coverage is sought acted as a title insurance agent? Yes No

Debtor & Creditor Collections: If N/A, please check here and proceed to Corporate Formation/Alteration:

1. Has the Applicant Firm ever received an allegation or otherwise been put on notice that it has violated any provisions of the Fair Debt Collections Practices Act ("FDCPA"), or any similar state or local "fair debit collections" laws? Yes No
2. What is the total number of non-lawyer staff involved in debt collection matters on behalf of creditor clients? Yes No

Corporate Formation/Alteration: If N/A, please check here and proceed to Intellectual Property:

1. Are any lawyers affiliated with the Applicant Firm employed as General Counsel or Regulatory Counsel by any client for whom the Applicant Firm has provided Corporate Formation / Alternation legal services? Yes No
2. Are any lawyers affiliated with the Applicant Firm providing Securities or Mergers & Acquisitions advice? Yes No
If "Yes" to the above, that Securities or M&A advice is being given, please complete the Securities and/or M&A Supplements.

Intellectual Property: If N/A, please check here and proceed to Entertainment:

1. Are any lawyers handling intellectual property matters for the Applicant Firm a member of Patent Bar? Yes No
2. In the past twelve (12) months or in the next twelve (12) months has any lawyer working for the Applicant Firm handled or plan to any Patent cases? Yes No

Entertainment: If N/A, please check here and proceed to Merger & Acquisitions:

1. Please indicate the percentage of the entertainment work derived from:
Film _____% TV _____% Music _____% Sports _____% Other _____%
2. Has there been any change to the Applicant Firm's high profile, entertainment, sports, performers, publishers/authors, designers, fine arts, media or other public figure clients? Yes No
If "Yes" to the above, please provide the details below.

Client Name	Client's Field	Types of Dates of Legal Services Provided	Still a Client?			
			<input type="checkbox"/>	Yes	<input type="checkbox"/>	No
			<input type="checkbox"/>	Yes	<input type="checkbox"/>	No
			<input type="checkbox"/>	Yes	<input type="checkbox"/>	No

3. Has the Applicant Firm or any lawyer for whom coverage is sought:
- a. Serve as a talent agent or manager and/or negotiate personal appearances or product endorsements for any of the Applicant's entertainment clients? Yes No
- b. Taken a percentage of a transaction or deal as compensation for legal services? Yes No

Mergers & Acquisitions: If N/A, please check here and proceed to Financial Institutions:

1. In the past three (3) years, how many separate instances has the Applicant Firm provided legal services or advice for each of the following transactional categories:
- a. Merger of publicly traded companies: _____ c. Acquisition of publicly traded company: _____
- b. Merger of privately traded companies: _____ d. Acquisitions of privately traded company: _____
2. In the past three (3) years, please list the post-closure values of the three (3) largest transactions for which the Applicant Firm rendered any legal services:

Mergers (combined assets)	Acquisitions (purchase price)
\$	\$
\$	\$
\$	\$

Financial Institutions: If N/A, please check here:

1. Within the past five (5) years, have any services been provided to financial institutions OTHER THAN loan documentation, bankruptcy/collection, real estate loan closings, title, and/or trust work?* Yes No
2. Has the firm provided financial institution formation services, regulatory services or advice, general services, or approved loans for any financial institution?* Yes No
3. Has any member of the firm acted as a Director or Officer, held more than 1% equity interest or had loan exceeding \$50,000 with a financial institution client of the firm?* Yes No
4. Has any past or present financial institution client of the firm ceased operations, gone insolvent, been declared insolvent, or become controlled or operated by the FDIC, OCC, OTS, or any other government agency?* Yes No

*If "Yes" to any of questions 1-4 above, please complete the information below

Financial Institution Name, City and State	Services Provided by the Firm	Director, Officer, General counsel or Regulatory Counsel? Y/N	Total Attorney Equity Value in Client	Date of Service

APPLICANT UNDERSTANDS THE INFORMATION SUBMITTED HEREIN BECOMES A PART OF THE APPLICANT'S LAWYERS PROFESSIONAL LIABILITY INSURANCE APPLICATION AND IS SUBJECT TO THE SAME REPRESENTATIONS AND CONDITIONS.

Sign and date in ink

Signature: _____ Title: _____ Date: _____

Printed Name: _____ Name of firm: _____